

# 2024 SPONSORSHIP OPPORTUNITIES

Portfolio Management Association of Canada

Contact:
Amanda Browne
Events & Member Services Manager
abrowne@pmac.org
416-504-1118 x 206

## **PMAC 2024**

#### We can't wait to see you in person!

PMAC is excited to return to a full schedule of in-person and virtual events for 2024! These not-to-be-missed opportunities will help you showcase your products and services to the largest Canadian gatherings of compliance, legal and operational leadership of Canadian asset management firms.

#### Why Sponsor a PMAC Event?

Interact one-on-one with CFOs, CCOs, in-house counsel and other decision makers from a wide variety of portfolio management firms at our in-person conferences. PMAC's virtual events attract larger audiences coast to coast offering sponsors a unique opportunity for access to decision makers.

Our mission is to offer members information, industry networking and compliance support. By sponsoring a PMAC event, you're helping to "Advance Standards" in the industry.



Increase corporate profile with senior investment and compliance professionals.

Engage with larger, more diverse audience



Distinguished presence to an expansive membership base, across Canada and Internationally. PMAC's event bulletins reach 5,000+ subscribers.

Marquee events offer immersive experiences for attendees and sponsors.



Your brand associated with PMAC as "Advancing Standards" in the industry.

#### **PMAC Membership**

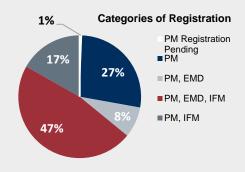


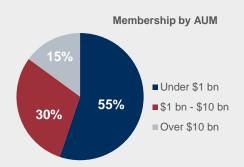
**325+** member firms across Canada

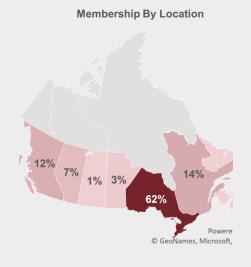


\$3.9 trillion

assets collectively managed







## **2024 Events at a Glance**

Date	Event	Location					
In-Person							
March 13 2024	Vancouver Curling Funspiel (SOLD OUT)	Vancouver, BC					
March 19 2024	Toronto Curling Funspiel (SOLD OUT)	Toronto, ON					
April 2 2024	Montreal Curling Funspiel (SOLD OUT)	Montreal, QC					
April 18 2024	Calgary Compliance and Networking Luncheon (SOLD OUT)	Calgary, AB					
May 16 2024	Vancouver Regulatory & Compliance Forum	Vancouver, BC					
June 5 2024	Toronto Regulatory & Compliance Forum	Toronto, ON					
July 16 2024	Golf Day	Bondhead Golf Course Beeton, ON					
September 19 2024	Montreal Regulatory & Compliance Forum	Montreal, QC					
November 12 2024	National Conference	Toronto, ON					

## **Regulatory & Compliance Forums**

Vancouver: May 16 2024, Rosewood Hotel Georgia

**Toronto**: June 5 2024, *Toronto Board of Trade* **Montreal**: September 19 2024, *St. James Club* 

Time: All day



**200+** Attendees

#### **Attendee Demographic:**

Senior Legal Counsel Compliance Professionals Operations Managers, who also have compliance responsibilities

#### **Key Opportunities for Sponsors:**

- Receive attendee list ahead of and after the forum.
- Increased brand awareness through PMAC promotional emails and day of representation.
- Direct access to current and prospective clients with 1:1 engagement opportunities and networking breaks.
- High Top table space for branding and client and prospective conversations

In 2023 we were fortunate enough to open the doors to 400+ member attendees over three cities, to cover topics such as conflicts of interest, privacy, registration, and other private and institutional hot topics. In 2024 we look forward to increasing value for members and affiliates with full day programming geared towards supporting firm's keeping up with regulatory changes and remaining compliant.

Sponsorship Opportunities	Presenting Sponsor	Session Sponsor	Supporting Sponsor			
Quantity Available	SOLD OUT	Limited	Limited			
PMAC Affiliate Member Pricing	\$5,800	\$3,450	\$2,650			
Non-Affiliate Pricing	-	\$4,300	\$3,300			
Attendee Passes	3	2	2			
Sponsorship Benefits and Brand Exposure						
Prominent Logo Exposure	✓	-	-			
Introduction of session of choice & exclusive branding	<b>✓</b>	•	-			
Recognition by event day host	<b>✓</b>	<b>✓</b>	<b>✓</b>			
Sponsor logos included on all event materials	✓	<b>✓</b>	<b>✓</b>			
Firm attendee list leading up to event	<b>✓</b>	<b>√</b>	<b>✓</b>			

## **PMAC National Conference**

Date: November 12, 2024

Time: All day

Location: Fairmont Royal York



300+ Attendees

Attendee Demographic: Senior Industry Executives and Directors

#### **Key Opportunities for Sponsors:**

- Receive attendee list ahead of and after the conference.
- Increased brand awareness through PMAC promotional emails and day of representation.
- Direct access to current and prospective clients with 1:1 engagement opportunities and networking breaks with decision makers and senior leadership.

As PMAC's most highly anticipated event of the year, we welcome investment professionals and firms from across the country together to network, develop professional skills, gain insight on market outlooks, and engage in important thought leadership initiatives. Past speakers include Brian Belski, Charles Myers, Lesley Marks, Jean Chretien, and Hayley Wickenheiser.

Sponsorship Opportunities	Diamond	Platinum	Sapphire	Gold	Silver	Wi-Fi	
Quantity Available	SOLD OUT	SOLD OUT	SOLD OUT	18	12	1	
Early-Bird PMAC Affiliate Pricing	\$23,000	\$11,500	\$8,650	\$5,750	\$2,900	\$2,500	
PMAC Affiliate Pricing	\$26,400	\$13,200	\$9,950	\$6,600	\$3,350	\$2,900	
Early-Bird Non-Affiliate Pricing	-	-	-	\$7,200	\$3,650	\$3,150	
Non-Affiliate Pricing	-	-	-	\$8,300	\$4,200	\$3,600	
Attendee Passes (additional passes can be purchased at a discounted rate)	8	4	3	2	1	0	
Sponsorship Benefits and Brand Exposure							
Prominent Logo Exposure	✓	-	-	-	-	-	
Introduction of keynote speaker & exclusive branding	✓	-	-	-	-	-	
Session introduction	✓	✓	✓	-	-	-	
Sponsor Booth (contact details, promotional videos, marketing, and publications).	✓	✓	✓	✓	✓	-	
Recognition by event day host	✓	✓	✓	✓	✓	✓	
Sponsor logos included on all event materials (event invitations and communications, registration page)	<b>~</b>	✓	<b>√</b>	✓	<b>√</b>	<b>✓</b>	

## 2<sup>nd</sup> Annual Golf Day

**Date:** July 16, 2024

Time: All day

Location: Bondhead Golf Course, Beeton



**200+** Attendees

Attendee Demographic: Industry professionals, members, and executives

#### **Key Opportunities for Sponsors:**

- Receive attendance list of firms and affiliate members.
- Unique promotional opportunities including but not limited to contest sponsorship, engagement activities etc.
- Opportunity to provide branded merch given to all participating attendees in goodie bag.
- Lead generation beyond member scope.
- Prime access to branding throughout the course.
- Undivided access to clients/prospects.

The PMAC Golf Tournament will provide a chance for members and affiliates to network, host and engage with peers in a dynamic and fun environment while supporting various charitable causes. Due to high demand, we look forward to doubling both attendance and sponsorship opportunities in 2024.

Sponsorship Opportunities	Presenting	Supporting Prize Hole	Hole-In-One	Hole with foursome	Hole	
Quantity Available	SOLD OUT	8	2	14	10	
PMAC Affiliate Pricing	\$6,500	\$3,250	\$3,000	\$1500	\$750	
Non-Affiliate Pricing	-	-	-	\$1950	\$1000	
Golfer(s)	8 golfers	4 golfers	2 golfers	4 golfers	-	
Additional Sponsorship Opportunities	Putting Contest	Swing & Sizzle	Beverage	Mulligan	Please note PMAC is	
Quantity Available	1	1	2	1	reserving foursomes	
PMAC Affiliate Pricing	\$1,000	\$1,000	\$1,000	\$1,000	beyond packages for members.	
Non-Affiliate Pricing	\$1,250	\$1,250	\$1,250	\$1,250		
Representatives on site/hole	1 Representative	1 Representative	1 Representative	1 Representative		

## Thank you to our 2023 Event Partners!



























































































## **Contact**

For more information or to confirm your sponsorship, please contact:

#### **Amanda Browne**

Events & Member Services Manager abrowne@pmac.org 416-504-1118 x 206

#### **Amir Khan**

Member Services Manager akhan@pmac.org 416-504-1118 x 207



Portfolio Management Association of Canada (PMAC) 1 Toronto Street, Suite 905 Toronto, ON M5C 2V6

> 416-504-1118 info@pmac.org pmac.org



